



# Recapping the FSMA Race: The Finish Line or the Starting Blocks? What to Expect Now?

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## 2016: A Year in Review...Why Were We Racing So Fast?

- ☐ Y2K or Real Impact?
- ☐ Implementation Realities. . .
  - ✓ PCQI Training
  - ✓ HACCP vs Food Safety Plans
  - ✓ Understanding what a PC was
  - ✓ Realizing the Importance of Validations
    - ✓ ....And how they differ from Verifications....
- ☐ Appreciating the Sheer Volume of Additional Records Required

***And Now I Need To Focus On 2017 ?!?!?!?***

## 2017: The Year of Implementation and Execution

- ☐ Supply chain controls (domestic & FSVP)
- ☐ Sanitary Transportation
- ☐ FDA FSMA Inspections

**WHAT IS THE COMMON THEME BETWEEN 2016 and 2017?**

***RECORDS &  
DOCUMENTATION***

# Status Update –What We Know

- Records Access Expanded Upon FSMA Signing and Upon Rule Compliance Dates
- Guidance Documents are Starting to Roll out
- Some Compliance Date Extensions
  - Customer assurances for hazards controlled downstream
- FDA “FSMA” Inspections Have Begun
- FDA Will Educate “Before AND While” they Regulate

***We Must Be Audit Ready All the Time***

# The Year Ahead...2017

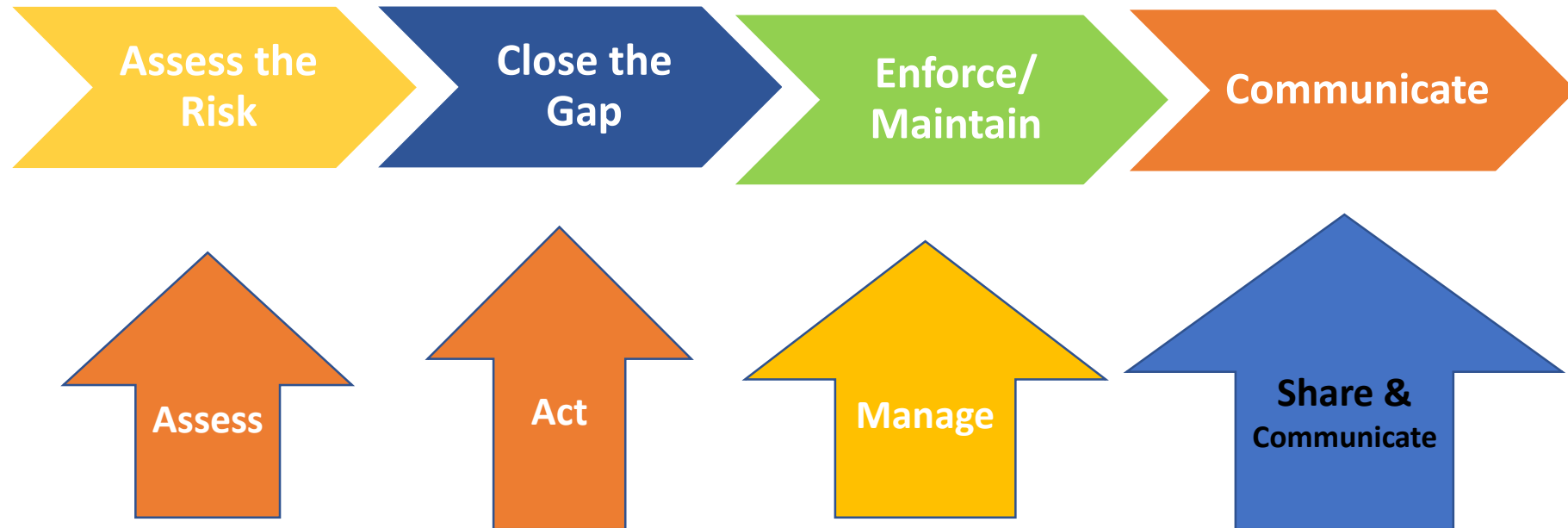


Oh what to to, what to doooo?

What to Expect



# Have a Process to Assess, Manage, & Communicate Risk



# Understand & Assess Your Supply Chain

- **Supply Chain Controls**
- **Supply Chain Risk Assessment**
- **Ongoing Risk Management**
- **Risk communication:**
  - **How are you communicating nRTE hazards?**
  - **Who is communicating?**
  - **You? Brokers? Distributors?**



# Show Your Work--Hazard / Risk Assessments

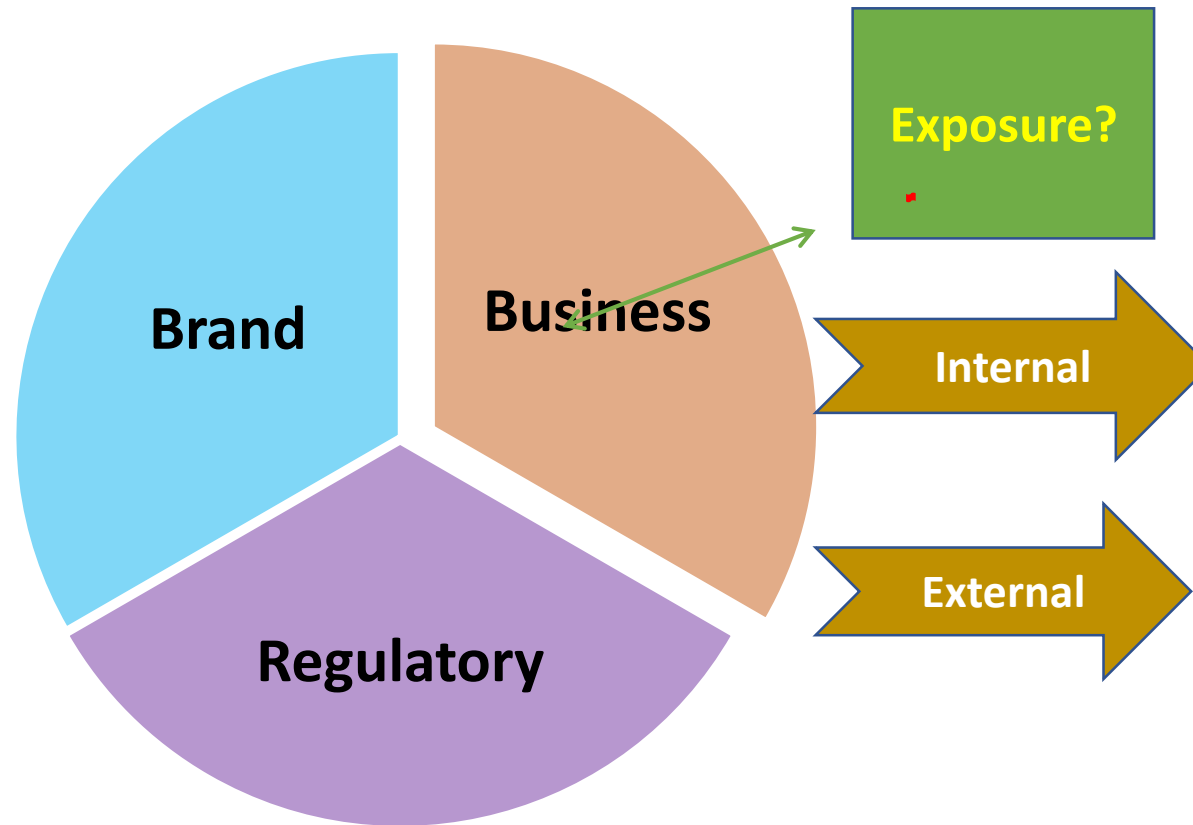
Ingredient / Processing Step	Identify <u>potential</u> food safety hazards	Are any hazards requiring a Preventive Control?		Justify your decision for column 3			What Preventive Control measure(s) can be applied?	Is the PC applied at this step?	
		Yes	No	Severity	Likelihood	Justification & References*		Yes	No
Cooling Tower	B Environmental pathogens such as <i>Salmonella</i>	x		High	Medium	<i>Salmonella</i> harbored in the environment could contaminate exposed product.	Sanitation PC - Zoning and Sanitation Procedures	x	
	C Undeclared Allergen	x		High	High	Bakery 1 shares equipment with peanuts and tree nuts based on scheduling.	Allergen PC - Allergen Changeover	x	
	P Foreign Material - Metal	x		High	High	Foreign material contamination from equipment possible, but not likely with preventative maintenance programs. Magnet downstream to remove magnetic foreign material.	Process PC - CCP - subsequent Metal Detection		x



# Show Your Work--Validations

- **Validations**: Documented Scientific and Technical evidence that the Preventive Control will effectively control the hazard.
- Process PC's require:
  - ✓ Prior to Implementation **OR**
  - ✓ Within First 90 Days of Production **OR**
  - ✓ Reasonable Time with Written Justification
  - ✓ Performed **OR** Overseen by PCQI.
- **Science-based.**
- **Be sure its Apples to Apples!**
  - Same product, process, equipment.

# Determine Your Exposure



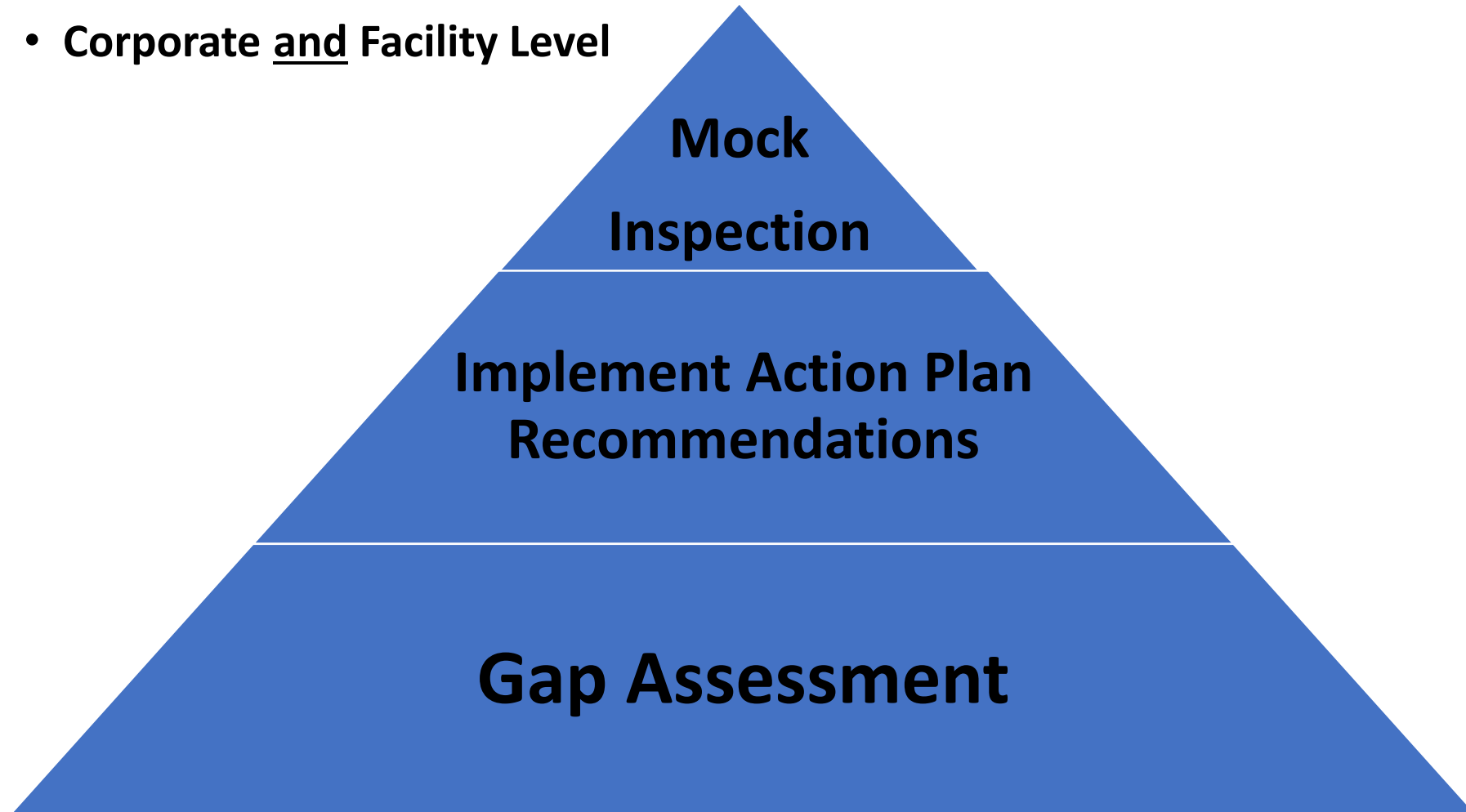
# Kick The Tires--Do a Gap Assessment



- **Third-Party Credibility**
- **Someone who knows how rules “intersect”**
- **FSMA...and beyond**
  - **Record retention, CAPA programs, EMP**
- **Recommendation in Form of an Action Plan**
  - **Risk-Based, Cost-Based**
- **Consider someone other than your CB**
  - **Different Lens**
  - **Think ERM**
    - **Business, Brand, & Legal/Regulatory Risks**

# Mock Regulatory Inspections

- Corporate and Facility Level



## Consider Amping Up Your EMP Testing Programs

- **\$55.5 Billion:** A 2015 study estimates the annual cost of medical treatment, lost productivity, and illness-related mortality due to microbiological food borne illness.
- **18%** of companies surveyed stated the recall cost was between \$30 million and \$99 million dollars.
- **5%** said the financial impact was **> \$100 million**.

❑ *It's Cheaper to Test Before than Recall After!*

- Many EMP Programs have not been updated post FSMA.

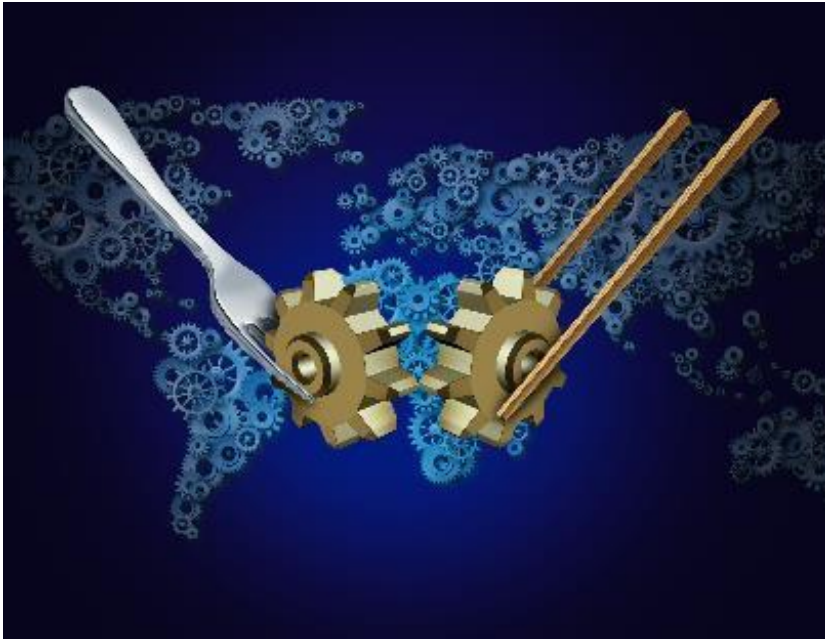
❑ *RTE Post Process Prior to Packaging*

❑ *Let your Data Guide You.*



# Prepare for Upcoming FSMA Rules

**FSVP, Sanitary Transportation, and More!**



## FSVP: What to Do?

- Intent – Imported foods must be produced in compliance with the preventive controls and produce safety rules, not be adulterated or mislabeled.
- Importers must develop, maintain, and follow a FSVP.
- **Definition of Importer** is different than before and its **Key!**
- Determine if the rule applies to you!
- If it does develop a plan if you need to.
- If it doesn't...identify if you use a broker / importer who it does apply to.
- Develop a monitoring / oversight plan.



wiseGEEK

## IMPORTER: Who is it?

- **An Importer is the U.S. Owner or Consignee of a food offered for import into the United States.**
- **If there is no U.S. Owner or Consignee, the Importer is the U.S. Agency or Representative of the Foreign Owner or Consignee at the time of entry, as confirmed in a signed statement of consent.**





## FSVP: Compliance Dates

- **Importers that are themselves a manufacturer or processor subject to the Supply Chain Program provisions in the PC rules** compliance is the later of the applicable date in the below list or the date by which the importer is required to comply with the PC Supply Chain Program provisions.
- **FSVP importer whose foreign supplier is required to comply with the PC rule for human food:** Compliance dates range:
  - **First Up: “All Other” Businesses Suppliers: May 30, 2017.**
  - **Small Businesses** as defined in 21 CFR 117.3: **March 19, 2018.**
  - **Qualified Facilities** (including Very Small Businesses) as defined in 21 CFR 117.3: **March 18, 2019.**
  - **Long End:** Very Small Businesses under Produce Rule as defined in as defined in 21 CFR 112.3: **July 27, 2020**

## Sanitary Transportation Rule:

**Goal:** To prevent practices during transportation that create food safety risks, such as failure to properly refrigerate food, inadequate cleaning of vehicles between loads, and failure to properly protect food.

- **Requirements** for vehicles and transportation equipment, transportation operations, records, training and waivers.

### Rules for:

- Shippers
  - Carriers
  - Loaders
  - Receivers
- **Applies to motor or rail vehicles.**
  - **Compliance Dates start one year after publication date of Rule**



## Sanitary Transportation Rule

- **Effective Date 6/6/2016 - Compliance Dates 1 & 2 Years After Publication 4/6/2016**

### **Small Businesses—**

- Businesses other than Motor Carriers who are not also Shippers and/or Receivers employing fewer than 500 persons **and**
- Motor Carriers having less than \$27.5 million in annual receipts would have to comply two years after the publication of the final rule. **4/6/2018.**

### **Other Businesses—**

A Business that is not small and is not otherwise excluded from coverage would have to comply one year after the publication of the final rule. **4/6/2017.**

## Produce Safety Rule

- Agricultural Water
- Water Testing
- Biological Soil Amendments
  - Raw Manure & Composting
- Domestic and Wild Animals
- Training—Worker Health And Hygiene Standards
- Equipment, Tools, and Buildings



# Produce Safety Compliance Dates

Business Size	 Compliance Dates for Sprouts	 Compliance Dates For All Other Covered Produce	 Water Related Compliance Dates <sup>1,2</sup>	Compliance Date for Qualified Exemption Labeling Requirement <sup>3</sup>	Compliance Date for Retention of Records Supporting a Qualified Exemption
All other businesses (>\$500K)	1/26/17	1/26/18	1/27/20	1/1/20	1/26/16
Small businesses (>\$250K-500K) <sup>4</sup>	1/26/18	1/28/19	1/26/21		
Very small businesses (>\$25K-250K) <sup>5</sup>	1/28/19	1/27/20	1/26/22		

Source: Produce Safety Alliance

# Intentional Adulteration Rule

**Applies to** both domestic and foreign companies that are required to register with the FDA as food facilities.

- Covers large companies whose products reach many people > \$10million.
- Exempting smaller companies; many other exemptions

## Requirements:

- Food Defense Plan:
- Vulnerability Assessment:
  - Identify vulnerabilities and actionable process steps,
  - Mitigation strategies,
  - Procedures for food defense monitoring, corrective actions and verification.
- A **reanalysis is required** every three years or when certain criteria are met.



# Compliance Dates

**Very Small Businesses**—a Business (including any subsidiaries and affiliates) averaging less than \$10,000,000, adjusted for inflation, per year, during the three-year period preceding the applicable calendar year in sales of human food plus the market value of human food manufactured, processed, packed, or held without sale (e.g., held for a fee).

- These Businesses would have to comply with modified requirements within **five years** after the publication of the final rule.

**Small Businesses**—a Business employing fewer than 500 persons would have to comply **four years** after the publication of the final rule.

**Other Businesses**—a Business that is not small or very small and does not qualify for exemptions would have to comply **three years** after the publication of the final rule.

Final Rule Published May 27, 2016.

What to Expect





## EXPECT: More Guidance To Issue

- **Read Them**
  - Not binding...
  - Wink wink..



- **Implement new learnings**
- **Anyone notice PCQI Parallelism ?**
- **Cite in References, Food Safety Plan when rely upon**

## “Educate **WHILE** we Regulate” – not BEFORE

- Recalling Based on Environmental Findings.
- Not Finished Product; Zone 1's.
- Review EMP Programs, Documentation, What You Test for.
- What Pathogens Really are of Concern?
- What Does the Data Show?

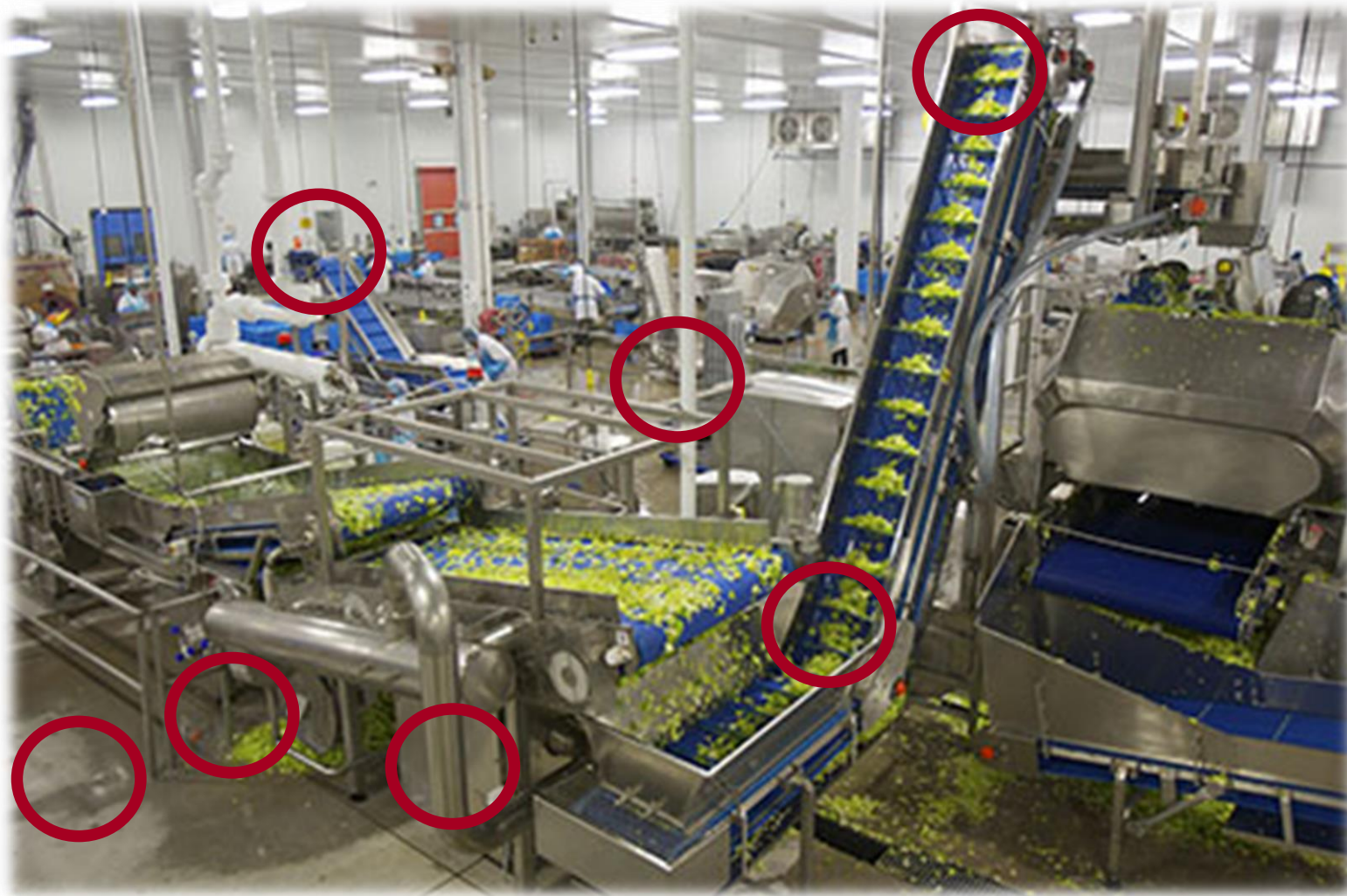


Now, more than ever... Industry is *likely* **a step ahead** in knowledge base.



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# **“SWAB-A-THONS”**



EXPECT: To Defend Through Documentation

- **EXPECT:**
- **Multi-Agency Investigations - Guilt Until Innocence?**





# Criminal Liability Investigations Are Real



MORE!



Jensen  
Farms





# Risks & Realities

# The Risks

- FDA Is less trained than you are
  - They are training as they go
  - Audits @ a week; document heavy on food safety plans yet still on floor
- “May” is a very subjective standard (“may” ... be injurious to health...” is standard in FD&C Act
- FDA has increased records access –this means copying too
- Stopping photos is getting increasingly difficult
- FDA is trying to solve past cold cases in CDC PulseNet
  - About 1000 outstanding
  - Swabathons
  - Using WGS

# New Regulatory Realities for FSQ/ Operational Success



Ensuring program **Execution**  
& **Compliance** everyday



**Catching Issues Earlier** before they  
become larger problems



**Easy Access to Records** for inquiries,  
inspections & audits



**Daily Visibility of Operational Trends**  
to track & improve performance





## Risks

Regulatory Non-compliance

Miss identifying trends

Delays, customer shortages

Waste, rework,

Customer returns

Customer & consumer complaints

Poor audits (3rd Party & Regulatory)

Recalls, scope larger than necessary

Poor Regulatory Relationship



## Challenges

Managing / finding documentation in required timeframes

Missing documentation

Ensuring tasks completed; requirements met

Passive review of data collected

Incomplete records; lack of follow up

Responding to inquiries & audits

Identifying problem areas; root cause

No Closed Loop processes

Inability to trend

***Data rich, information poor!***



# Leverage Technology

- Information and data analytics are your keys to successful prevention
  - Process controls
  - Supply chain controls
  - Testing results
  - Complaint Management
  - Product tracking
  - Recall Scope
- Let technology help you manage risk:
  - Unusual trends
  - Maintain required records for compliance
  - Enhances operational efficiency
  - Helps with CAPA process
  - Protects the brand, bottom line and consumer!



# Have Your Policies In Order

- FDA inspection policy
  - Photo policy
  - Swabs
  - Signing 483's/NR's



Be Prepared



Create, Maintain & Measure Food Safety Culture

The diagram consists of an orange rectangular box at the top containing the text 'Create, Maintain & Measure Food Safety Culture'. Below this box is a large, light pink arrow pointing to the right. Inside this arrow are three rounded rectangular boxes: an orange one on the left with the text 'Commitment', a grey one in the middle with the text 'Consistency', and a yellow one on the right with the text 'Culture'.

Commitment

Consistency

Culture

# Parting Messages



## How are the Leaders **Do**-ing It?

- Knowledge Sharing
- GFSI / Third-Party Certification
- Shaping Legislation
- Intensive Training / Education – Both Internal and External
- Supplier Summits; One-on-One's
- Supply Chain Risk Assessment & Management
- ***Leveraging Technology***
- Engaging the Consumer
- Labeling, Social Media, CRM Programs, etc.
- Testing—True Seek and Destroy Philosophy; Risk-Based
- ***Trending***

## EXPECT: The Finish Line to Move!



# Thank you!

Questions?

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